



HAULIO

Haulier Feature:

B&S Services

Partnering Haulio since

July 2020

Rating of Haulio

7/10

ABOUT B&S SERVICES

B&S Services Pte Ltd was established in July 2020, where Haulio has been supporting them since their incorporation.

Haulio is proud to have them as a strong transportation partner since July 2020. As a strong supporter of our partners, Haulio also provides B&S Services with value-added services such as insurance, asset leasing, financing, as well as their fleet management tool with the Haulio Connectivity System (HCS).

Together, We Cargo Faster

Top 3 Things I Like about the Haulio Connectivity System (HCS)



Job Pool

I am able to get a steady pool of jobs via Haulio's job pool.



Resources

Haulio has a suite of resources available for hauliers like us, including financing, fleet management tools and even asset leasing.



Good Support from Haulio

The Haulio team is very supportive and helpful throughout.

// Without Haulio, there won't be B&S Services. //

- Mr Bai
B&S Services Pte Ltd

EXPERIENCE WITH HAULIO

What do you do at B&S Services, and how did you get to know Haulio?

At my previous workplace, I got to know Haulio as we were a transportation partner for them. When I decided to set up my own company, I checked in with Haulio and got the confidence from Alvin Ea, Haulio's CEO, to go ahead. It is because of Haulio's support that I was able to set up my company amid the pandemic back in June 2020, and scale it to 5 trucks in just one year.

How has Haulio helped you?

Haulio has supported me since the start, allowing me to start building my company from scratch and grow it to what it is today. From leasing of prime movers to insurance and financing, Haulio has supported me in setting up. Aside from these value-added services, I am also able to get a regular pool of jobs from Haulio. In fact, when the pandemic hit, the jobs I took from Haulio contributed about 10% of my revenue. It is always reassuring to be able to turn to Haulio's job pool when I need more trucking jobs.

The team at Haulio is also very supportive – communicating well with us to execute their jobs. When I have too many jobs to handle, I can also trust the team to be able to help me with executing it.

Compared to how haulage is done when I first started (which was very dependent on paper documentation), I am now able to go paperless and operate digitally through Haulio's digital solutions.

Some people thought I was crazy for starting my company during the pandemic. But with the support of Haulio, I had the guts to do it. **In essence, without Haulio, there won't be B&S Services.**

Will you recommend Haulio to others?

Yes, we will. Since I was at my previous workplace and setting up B&S Services, I have always been a strong supporter of Haulio. I look forward to scaling to even greater heights with Haulio. The future may be uncertain, but with Haulio, we will definitely **cargo faster, together!**

Let's talk.

At Haulio, we place our partners at the heart of what we do. Talk to us to find out more! *Together, We Cargo Faster.*

hello@haulio.io | +65 85082327

HAULIO